

ESTATE PLANNING COUNCIL OF PITTSBURGH
MENTORING PROGRAM FOR NEW MEMBERS

The *Mentoring Program* is designed to promote (i) an understanding of the organization, (ii) participation and (iii) increased comfort level of newly elected members of the Estate Planning Council of Pittsburgh ("EPC"). Both Board members and member volunteers will be solicited to take part in the Program.

- A mentor will be assigned to each newly elected EPC member; default mentor will be Henry R. Johnston III [412.297.4972; hjohnston@cohenlaw.com]
- The mentor will receive contact information from Ann McKenna and will be responsible for contacting the new member
- The Mentor may choose between options in order to welcome the new member:
 - The Mentor should plan to meet the new member at the Duquesne Club prior to the new member's initial EPC luncheon meeting to introduce him/herself and to attend the pre-lunch networking portion of the meeting with the new member in order to introduce the new member to other EPC members and
 - should plan to sit with the new member at the luncheon
 - Second option might be to take the new member to lunch prior to the new member's initial EPC luncheon to "get to know" the new member and make the new member more comfortable
- Consideration should be given to a follow-up call or e-mail after the first luncheon to obtain the new member's thoughts about EPC and the luncheon
- Continued contact at succeeding luncheons to be sure the new member is networking successfully
- An announcement regarding the program can be made at the next few luncheons asking members interested in becoming Mentor volunteers to contact Ann by e-mail
 - Also, if we follow through with the idea of having a slide show/PowerPoint type of system for providing information at each luncheon, the Program could be part of such presentation