

| Personal and Contact Information |  |  | Client |  | Spouse (If Applicable) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | First Name |  |  |  |  |
| 2 | Middle Name |  |  |  |  |
| 3 | Last Name |  |  |  |  |
| 4 | Birth Date |  |  |  |  |
| 5 | Current Age |  |  |  |  |
| 6 | Home Phone |  |  |  |  |
| 7 | Cell Phone |  |  | - ® |  |
| 8 | Email |  |  |  |  |
| 9 | Street Address |  |  |  |  |
| 10 | Second Address Line |  |  |  |  |
| 11 | City |  |  | - |  |
| 12 | State |  | L\|T | - Cdre IVIdndy | e川nent |
| 13 | Zip |  | tors | niors and individuals wi | Disabilities |
| 14 | Family Representative Name |  |  |  |  |
| 15 | Caregiver Name |  |  | - |  |
|  | Children Names | Phone | Age | Street Address, City andState |  |
| 16 |  |  |  |  |  |
| 17 |  |  |  |  |  |
| 18 |  |  |  |  |  |
| 19 |  |  |  |  |  |
| 20 |  |  |  |  |  |


| Plans, Preparations and Goals |  | Client |  | Spouse |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | TYPE AN "X" TO ANSWER | Yes | No | Yes | No |
| 21 | Do you own your own home? |  |  |  |  |
| 22 | If you own your home are you considering any major home improvements or repairs? |  |  |  |  |
| 23 | If you own your home are you considering securing a home equity loan? |  |  |  |  |
| 24 | Do you already have a home equity loan or other mortgage debt? |  |  |  |  |
| 25 | Do you have revolving credit, personal loans or credit card debt you would like to reduce? |  |  |  |  |
| 26 | If you own your home do you currently have a reverse mortgage? |  |  |  |  |
| 27 | Do you want your children to inherit your remaining investments and savings? |  |  |  |  |
| 28 | Do you want your remaining investments and savings to go to someone else at your death? |  |  |  |  |
| 29 | If you own your home do you want to pass it on at your death? |  |  |  |  |
| 30 | Do you have an investment property, business or farm to pass on at your death? |  |  |  |  |
| 31 | Are you familiar with the asset impoverishment rules for Medicaid? |  |  |  |  |
| 32 | Do you have a plan in place to protect assets from Medicaid seizure? |  |  |  |  |
| 33 | Do you own life insurance policies with more than \$50,000 of combined death benefit? |  |  |  |  |
| 34 | Do any or all of your life insurance policies have cash value? |  |  |  |  |
| 35 | Are you familiar with Medicaid impoverishment rules for life insurance cash value? |  |  |  |  |
| 36 | Do you have a plan in place to protect your life insurance from Medicaid seizure? |  |  |  |  |
| 37 | Have you gifted any of your assets to other than your spouse within the last five years? |  |  |  |  |
| 38 | Have you changed the title on your home or other real property in the last five years? |  |  |  |  |
| 39 | Do you have prepaid funeral arrangements? |  |  |  |  |
| 40 | Do you have a cemetery plot? |  |  |  |  |
| 41 | Have you provided written instructions for your funeral and burial? |  |  |  |  |
| 42 | Have you designated which of your special keepsakes your heirs will receive? |  |  |  |  |
| 43 | Have you expressed your wishes to your family about how and where you want to die? |  |  | $\checkmark$ |  |
| 44 | Will children of one or more previous marriages receive an inheritance from you? |  |  |  |  |
| 45 | Will stepchildren of your current marriage receive an inheritance from you? |  |  |  |  |
| 46 | Do you have a will? |  |  |  |  |
| 47 | Have you discussed your will with an attorney in the last three years? |  |  |  |  |
| 48 | Do you have a living (family or inter vivos) trust? |  |  |  |  |
| 49 | If you have a living trust, have you reviewed it within the last three years? |  |  |  |  |
| 50 | Are you concerned about the use of heroic measures to keep you alive? |  |  |  |  |
| 51 | Do you have a living will (directive to prevent life-sustaining support)? |  |  |  |  |
| 52 | Do you have a directive to physicians for specific medical care in the event of incapacity? |  |  |  |  |
| 53 | Do you have an irrevocable trust? |  |  |  |  |
| 54 | If you have an irrevocable trust, have you reviewed the provisions in the last five years? |  |  |  |  |
| 55 | Do you have someone to act on your behalf if you cannot make decisions for yourself? |  |  |  |  |
| 56 | Have you created a general or durable power of attorney agent (POA) to act on your behalf? |  |  |  |  |
| 57 | Do you have long-term care insurance? |  |  |  |  |


| 58 | Is your homeowners or automobile insurance too expensive for you? |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| 59 | Would you like a review of homeowners or automobile insurance for adequate coverage? |  |  |  |
| 60 | Do you feel like you are spending too much money on your Medicare supplement policy? |  |  |  |
| 61 | If you have a Medicare Advantage plan are you satisfied with it? |  |  |  |


| Planning for Eldercare (Long Term Care) | Client | Spouse |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| If this survey does not apply to either client or spouse, leave it blank. |  | Yes | No | Yes | No |
|  | TYPE AN "X" TO ANSWER |  |  |  |  |
| 62 | Needs help or standby supervision with dressing or putting on or off prosthetics or orthotics |  |  |  |  |
| 63 | Needs help or standby supervision moving from place to place |  |  |  |  |
| 64 | Needs help or standby supervision getting out of bed or getting ready for bed |  |  |  |  |
| 65 | Needs help or standby supervision toileting, bathing or showering |  |  |  |  |
| 66 | Needs help or standby supervision with incontinence |  |  |  |  |
| 67 | Needs help with grooming, personal hygiene or keeping himself or herself clean |  |  |  |  |
| 68 | Cannot feed himself or herself without someone actually putting the food into the mouth |  |  |  |  |
| 69 | Needs supervision to prevent wandering, falling or other personal injuries |  |  |  |  |
| 70 | Needs supervision to prevent property damage or injury to self or injury to others |  |  |  |  |
| 71 | Needs supervision or constraint because of unmanageable behavior |  |  |  |  |
| 72 | Diagnosed with Alzheimer's or other form of dementia |  |  |  |  |
| 73 | Needs meals prepared by others due to inability or forgetfulness to do so |  |  |  |  |
| 74 | Needs medication management due to forgetfulness or confusion |  |  |  |  |
| 75 | Cannot leave the residence due to mental or physical condition |  |  |  |  |
| 76 | Needs assistance with shopping, errands, laundry service, housecleaning or transportation |  |  |  |  |
| 77 | Needs someone to answer the phone, pay bills or help with financial decisions |  |  |  |  |
| 78 | Requires a scooter or wheelchair to ambulate |  |  |  |  |
| 79 | Needs medical alert or health monitoring equipment |  |  |  |  |
| 80 | Needs frequent skilled care from a doctor, medical practitioner, physical therapist or nurse |  |  |  |  |
| 81 | Anticipates or currently receives care at home or home of a family member or friend |  |  |  |  |
| 82 | If care is provided in the home, a family member or friend will or does provide part or all of it |  |  |  |  |
| 83 | If care is provided in the home, a care provider company will or does provide part or all of it |  |  |  |  |
| 84 | Anticipates moving into a long-term care facility in the near future |  |  |  |  |
| 85 | Currently receives long term care assistance in an independent living facility |  |  |  |  |
| 86 | Currently receives long term care in an assisted living facility |  |  |  |  |
| 87 | Currently receives long term care in a nursing facility |  |  |  |  |

Income Assets, Costs (Combined Household- Client and

## Spouse)

| If this survey does not apply to either client or spouse, leave it blank. |  |  |  |
| :---: | :--- | :--- | :--- |
|  | TYPE AN "X" TO ANSWER |  |  |
| 88 | Combined monthly gross household income |  |  |
| 89 | Combined household value of taxable or tax-exempt investments, checking and savings |  |  |
| 90 | Combined household value of tax-deferred annuities |  |  |
| 91 | Combined household value of IRAs, tax-sheltered annuities or other tax qualified accounts |  |  |
| 92 | Combined total cash value of all life insurance policies |  |  |
| 93 | Current market value of the personal residence |  |  |
| 94 | Combined household value of investment properties not including the personal residence |  |  |
| 95 | Combined total of home equity debt - mortgages, line of credit or reverse mortgage |  |  |
| 96 | Combined total of consumer debt - revolving charges, personal loans and credit cards |  |  |
| 97 | Combined household monthly cost for personal long term care services at home |  |  |
| 98 | Combined household monthly cost for independent living |  |  |
| 99 | Combined household monthly cost for assisted living - including care cost |  |  |
| 100 | Combined household monthly cost for nursing home |  |  |


|  | Veterans Benefits | Client |  | Spouse |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| If this survey does not apply to either client or spouse, leave it blank. |  | Yes | No | Yes | No |
|  | TYPE AN "X" TO ANSWER |  |  |  |  |
| 101 | A living client, living spouse or deceased spouse is or was a veteran |  |  |  |  |
| 102 | Client or spouse is currently receiving a monthly check deposit from VA |  |  |  |  |
| 103 | Monthly check deposit is for Disability Compensation, DIC or SMC |  |  |  |  |
| 104 | Monthly check deposit is for Veterans Pension or Survivors Pension |  |  |  |  |
| 105 | The veteran, whether living or dead, served at least 90 days during a period of war |  |  |  |  |
|  | orld War II -- December 7, 1941 through December 31, 1946 orean Conflict -- June 27, 1950 through January 31, 1955 etnam Era -- August 5, 1964 through May 7, 1975 |  |  |  |  |
| 106 | The living veteran was stationed in Vietnam |  |  |  |  |
| 107 | The single living war veteran requires or will require long term care services |  |  |  |  |
| 108 | The currently married living war veteran requires or will require long term care services |  |  |  |  |
| 109 | Current non-veteran spouse of a living war veteran requires or will require long term care services |  |  |  |  |
| 110 | The surviving spouse of a war veteran requires or will require long term care services |  |  |  |  |
| 111 | Surviving spouse of a war veteran did not remarry after November 1, 1990 even if single |  |  |  |  |
| 112 | Surviving single spouse of a war veteran terminated a remarriage before November 1, 1990 |  |  |  |  |
| 113 | Current or anticipated long term care services are provided by a family member other than the spouse |  |  |  |  |


|  | TYPE AN "X" TO ANSWER | Yes | No | Yes | No |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Anxiety \& Panic Disorders |  |  |  |  |
| 2 | Obsessive Compulsive Disorder (OCD) |  |  |  |  |
| 3 | Bipolar Disorder |  |  |  |  |
| 4 | Depression |  |  |  |  |
| 5 | Eating Disorders |  |  |  |  |
| 6 | Schizophrenia |  |  |  |  |
| 7 | Substance Abuse \& Addiction |  |  |  |  |
| 8 | Personality disorders |  |  |  |  |
| 9 | Paranoid personality disorder |  |  |  |  |
| 10 | Schizoid personality disorder |  |  |  |  |
| 11 | Schizotypal personality disorder |  |  |  |  |
| 12 | Antisocial personality disorder |  |  |  |  |
| 13 | Borderline personality disorder |  |  |  |  |
| 14 | Histrionic personality disorder |  |  |  |  |
| 15 | Narcissistic personality disorder |  |  |  |  |
| 16 | Avoidant personality disorder |  |  |  |  |
| 17 | Dependent personality disorder |  |  |  |  |
| 18 | Obsessive-compulsive personality disorder (R) |  |  |  |  |
| 19 | Anxiety \& Panic Disorders |  |  |  |  |
| 20 | Obsessive Compulsive Disorder (OCD) |  |  |  |  |
| 21 | Bipolar Disorder |  |  |  |  |
| 22 | Depression |  |  |  |  |
| 23 | Eating Disorders |  |  |  |  |
| 24 | AIDS Lile Cdielvidildul | U\|I | e | L |  |
| 25 | Bone Marrow Related Conditions for Seniors and Individuals with | UIS |  | S |  |
| 26 | Cancer |  |  |  |  |
| 27 | Cardiovascular Conditions |  |  |  |  |
| 28 | Cerebrovascular Conditions (CVA, Stroke) |  |  |  |  |
| 29 | Chronic Respiratory Conditions |  |  |  |  |
| 30 | Coma |  |  |  |  |
| 31 | Diabetes |  |  |  |  |
| 32 | AIDS |  |  |  |  |
| 33 | Bone Marrow Related Conditions |  |  |  |  |
| 34 | Endocrine, Nutritional and Metabolic Diseases |  |  |  |  |
| 35 | End-stage Renal Disease |  |  |  |  |
| 36 | Hemophilia |  |  |  |  |
| 37 | Endocrine, Nutritional and Metabolic Diseases |  |  |  |  |


| 38 | Immune System Deficiencies |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 39 | Major Burns - 3rd Degree |  |  |  |  |
| 40 | Neurological Disorders |  |  |  |  |
| 41 | Organ Transplants |  |  |  |  |
| 42 | ALS |  |  |  |  |
| 43 | Arteriovenous Malformation |  |  |  |  |
| 44 | Brain Aneurysm |  |  |  |  |
| 45 | Brain Tumors |  |  |  |  |
| 46 | Dural Arteriovenous Fistulae |  |  |  |  |
| 47 | Epilepsy |  |  |  |  |
| 48 | Memory Disorders |  |  |  |  |
| 49 | Multiple Sclerosis |  |  |  |  |
| 50 | Parkinson's Disease |  |  |  |  |
| 51 | Peripheral Neuropathy |  |  |  |  |
| 52 | Post-Herpetic Neuralgia |  |  |  |  |
| 53 | Spinal Cord Tumor |  |  |  |  |
| 54 | Stroke |  |  |  |  |
| 55 | Parkinson's Disease |  |  |  |  |
| 56 | Peripheral Neuropathy |  |  |  |  |
| 57 | Post-Herpetic Neuralgia |  |  |  |  |
| 58 | Endocrine System Diagnosis |  |  |  |  |
| 59 | Hypothyroidism |  |  |  |  |
| 60 | Congenital adrenal hyperplasia |  |  |  |  |
| 61 | Endocrine System Diagnosis |  |  |  |  |
| 62 | Diseases of the parathyroid gland |  |  | I |  |
| 63 | Diabetes mellitus |  |  |  |  |
| 64 | Diseases of the parathyroid gland |  |  |  |  |
| 65 | Ovarian dysfunction (including polycystic ovary syndrome) |  |  |  |  |
| 66 | Heart disease |  |  |  |  |
| 67 | Cancer |  |  |  |  |
| 68 | Hypertension |  |  |  |  |
| 69 | Dyslipidemia |  |  |  |  |
| 70 | Arthritis |  |  |  |  |
| 71 | Diabetes |  |  |  |  |
| 72 | Alzheimer's disease |  |  |  |  |
| 73 | Lung disease |  |  |  |  |
| 74 | Osteoporosis |  |  |  |  |
| 75 | Diseases of the adrenal glands -includes Cushing's syndrome and Addison's disease) |  |  |  |  |
| 76 | Traumatic Brain Injuries, Amputations, Multiple Fractures and/or Trauma, Spinal Cords Injuries |  |  |  |  |

## NOTES

